

# The Medical Bill Saver advantage



- Negotiations for medical/dental bills with a non-covered balance of \$400 or more
- Expert use of critical pricing-trend information to obtain discounts from providers
- Easy-to-read Savings Result Statement summarizing the outcome of the negotiation
- Provider sign-off on payment terms and conditions
- Speedy provider payments



1-800-854-1446 (multi-lingual) www.unum.com/lifebalance



# How does it work?



When a covered employee has a medical or dental bill totaling over \$400 in out-of-pocket costs, our skilled negotiating team works with the provider(s) to get a discount. Successful negotiations can save employees hundreds, and sometimes thousands, of dollars.



Our experts can also show employees how to keep bills lower in the future — for example, by using in-network providers.



By helping reduce employees' out-of-pocket-costs, Medical Bill Saver can make consumer-driven health plans (CDHPs) more attractive — and more effective.

Medical Bill Saver is one more way the Unum Employee Assistance Program helps employees manage the stresses of modern life.

# Real stories. Real people. Real results.

#### MEDICAL BILL SAVER: CASE #1

**Issue:** An employee had an outstanding bill for surgery performed at an out-of-network hospital.

**Resolution:** Unum's EAP service worked with the provider to reduce the bill.

### MEDICAL BILL SAVER: CASE #2

**Issue:** An employee received a bill for a dental implant that was not covered by her dental plan.

**Resolution:** Unum's EAP service worked with the provider, who agreed to accept a lower fee.

#### MEDICAL BILL SAVER: CASE #3

**Issue:** Following a surgery, an employee received a large bill from a non-participating anesthesia group.

**Resolution:** Unum's EAP service negotiated an arrangement that reduced the employee's responsibility.

 Billed Charges:
 \$5,032

 Negotiated Discount:
 50%

 Savings:
 \$2,516

| Billed Charges: \$1,   | 600                    |
|------------------------|------------------------|
| Negotiated Discount: 5 | 5%                     |
| Savings:\$             | 880                    |
|                        | Negotiated Discount: 5 |

| Billed Charges: \$3,275  |  |
|--------------------------|--|
| Negotiated Discount: 38% |  |
| Savings:\$1,245          |  |

 $^{st}$  The savings in these case studies cannot be guaranteed. Results may vary.