



Other editions: [Mobile](#) | [News Feeds](#) | [E-Newsletters](#) | [Subscribe to the Free Press](#)

Find it: [Jobs](#) | [Cars](#) | [Real Estate](#) | [Apartments](#) | [Shopping](#) | [Classifieds](#)



SEARCH DETROIT [All](#) [Local News](#) [Classifieds](#) [Jobs](#) [More »](#)

SPONSORED BY: [shopLocal.com](#)

[HOME EXTRAS](#) [LOCAL](#) [NATION/WORLD](#) [SPORTS](#) [ENTERTAINMENT](#) [AUTOS/BUSINESS](#) [LIFE](#) [TRAVEL](#) [OPINION](#) [OBITUARIES](#)

[Site Index](#) [Photos](#) [Videos](#) [Add your photos](#) [Lottery](#) [Past headlines](#) [Weather](#) [Subscribe to the Free Press](#) [Site Services](#) [Contests](#)

POWERED BY YOU AND THE **Detroit Free Press**
ON GUARD FOR 177 YEARS

Showcase of Detroit homes

Groups offer home-buying seminar and bus tour today in 10 overlooked neighborhoods

BY LAURA ORTIZ • FREE PRESS SPECIAL WRITER • JUNE 14, 2008

[Read Comments\(32\)](#) [Recommend \(2\)](#) [Print this page](#) [E-mail this article](#)

SHARE THIS ARTICLE: [Del.icio.us](#) [Facebook](#) [Digg](#) [Reddit](#) [Newsvine](#) [What's this?](#)

Several Detroit groups will band together today for a home-buying seminar and bus tour to feature houses in 10 neighborhoods that they say have been overlooked and undervalued.

ADVERTISEMENT

"These neighborhoods are among the higher-voting, the higher-income and the most-diverse communities within Detroit," said Lolita Haley, member of the newly formed Coalition of Realtors Empowering, Stabilizing and Transforming Communities. "This is where the judges, the lawyers and the teachers live."

Even with strong community support and desirable homes, these neighborhoods are often ignored, in part because buyers have the wrong perception about living in Detroit, she said. The results: poor home sales, undervalued pricing and neglected properties.

Ken Scott, chairman of the University Commons Home Buying Seminar and Neighborhood Open House Bus Tour, said more than 100 homes are for sale within the 3-square-mile area bordered by Eight Mile, the Lodge Freeway, Woodward Avenue and Schaefer.

"Our emphasis is getting families to consider purchasing a primary residence in these areas," said Scott, a real estate agent with Candler, Scott and Wallace Real Estate Consultants. "We want to showcase these communities and point out that the homes here have never been at a better value."

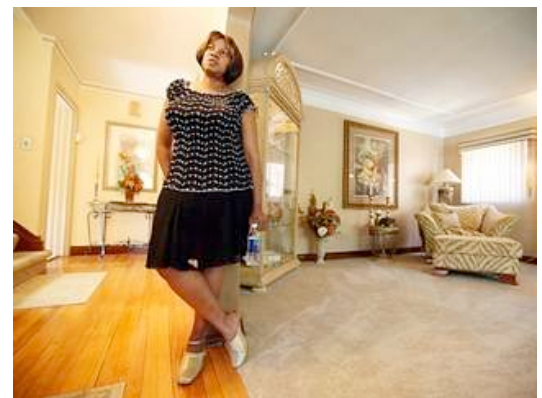
The event is free to the public and will start with a home-buying seminar from 11 a.m. to 2 p.m. at University of Detroit Mercy Student Center Building, 4001 W. McNichols Road, Detroit.

Panel discussions will cover tax credits, property rehabilitation, mortgage loans and down-payment



This house in the 18000 block of Warrington is for sale.

(ANDRE J. JACKSON/DFP)



ANDRE J. JACKSON/DFP

Vanessa Parnell, 43, of Detroit in the entryway of her Colonial-style home that she's selling in the 18000 block of Warrington. More than 100 homes are for sale in a 3-square-mile area on the northwest side of the city.

[PHOTO GALLERIES](#)
[Home Tours in Detroit Area](#)

[RELATED ARTICLES](#)
Teacher reduces price on home in University area -- 6/14/08

[TOURING HOMES](#)
Event: Home Buying Seminar & Neighborhood Bus Tour

assistance.

Housing and credit counselors, real estate agents, mortgage counselors, insurance agents, housing inspectors, property managers and representatives from the U.S. Department of Housing and Urban Development and the Michigan State Housing Development Authority also will answer questions.

"We want to point out the tax credits that create incentives to buy homes in these areas, the government-insured rehabilitation programs to help repair these homes and the value of living in Detroit," Scott said.

Following the seminar, participants can take a bus tour from 2 p.m. to 6 p.m. through the Palmer Woods, Sherwood Forest, University District, Bagley, Detroit Golf Course, Fitzgerald, Green Acres, Martin Park, Pilgrim Village and Blackstone areas.

Homes range from 1,000 to 7,000 square feet and from \$50,000 for fixer-uppers to \$650,000 for large homes that are move-in ready.

"We not only want to embrace some of our gems, we want to show the ones that need a little love," said Haley, CEO of Prime Financial Plus Realty. "We need people to see these homes so they can judge for themselves what's going on here."

Contact **LAURA ORTIZ** at lauraortiz@wowway.com

In your voice

READ REACTIONS TO THIS STORY

Newest first

```
function ({staffMark}, staffMark) { return T.processArg(staffMark, expr); }
function ({authorIcon}, authorIcon) { return T.processArg(authorIcon, expr); }
function ({authorHandle}, authorHandle) { return T.processArg(authorHandle, expr); } wrote:

function ({commentBody}, commentBody) { return T.processArg(commentBody,
expr); }
function ({commentTimestamp}, commentTimestamp) { return T.processArg(commentTimestamp,
expr); }
function      function      function      function
({recommendLink}, ({newpostLink}, ({replylink}, ({reportAbuseLink},
recommendLink) { newpostLink) { replylink) { return reportAbuseLink) {
return      return      T.processArg(replylink,return
T.processArg(recomT.processArg(newpcexpr); }      T.processArg(reportAbuseLink,
expr); }      expr); }      expr); }

function ({staffMark}, staffMark) { return T.processArg(staffMark, expr); }
function ({authorIcon}, authorIcon) { return T.processArg(authorIcon, expr); }
function ({authorHandle}, authorHandle) { return T.processArg(authorHandle, expr); } wrote:

function ({commentBody}, commentBody) { return T.processArg(commentBody,
expr); }
function ({commentTimestamp}, commentTimestamp) { return T.processArg(commentTimestamp,
expr); }
function      function      function      function
({recommendLink}, ({newpostLink}, ({replylink}, ({reportAbuseLink},
recommendLink) { newpostLink) { replylink) { return reportAbuseLink) {
return      return      T.processArg(replylink,return
T.processArg(recomT.processArg(newpcexpr); }      T.processArg(reportAbuseLink,
expr); }      expr); }      expr); }

function ({staffMark}, staffMark) { return T.processArg(staffMark, expr); }
function ({authorIcon}, authorIcon) { return T.processArg(authorIcon, expr); }
function ({authorHandle}, authorHandle) { return T.processArg(authorHandle, expr); } wrote:

function ({commentBody}, commentBody) { return T.processArg(commentBody,
expr); }
function ({commentTimestamp}, commentTimestamp) { return T.processArg(commentTimestamp,
expr); }
```

When: Seminar: 11 a.m.-2 p.m. today. Bus tour: 2-6 p.m.

Where: University of Detroit Mercy Student Center Building

4001 W. McNichols Road, Detroit

Cost: Free to public. Refreshments will be provided

Hosts: University Commons, 12th Precinct Neighborhood Coalition, Wayne County Commissioner Keith D. Williams, Coalition of Realtors Empowering, Stabilizing and Transforming Communities (CREST), City of Detroit's Office of Neighborhood and Commercial Revitalization

Contact: Kenneth Scott, event chair 313-819-7065

RELATED NEWS FROM THE WEB

Home Buying

Detroit, MI

Home Listing

Real Estate

Home

Housing

Detroit Metro

Discuss Detroit Metro

Powered by Topix.net

More Business headlines

McCain lays out plan for fuel economy (20)

GM slashes 2008 truck production (34)

Greektown Casino lays off 89 people (4)

Toyota may miss U.S. sales target (5)

More Ford workers to lose their jobs (24)

MOST POPULAR

MOST E-MAILED

1. Michigan star QB recruit wavering on commitment?
2. Statistical evaluation: Ex-Lion Joey Harrington the worst QB in NFL history
3. Report: Dizon arrested days before Lions drafted him
4. National writer: Michigan's speed-obsessed regime creates 'frightening and limitless' possibilities
5. Don't close case on 'Melo just yet
6. 3 metro teens charged in Mt. Clemens mob attacks
7. Back in the race: Finally, Tigers living up to lofty expectations
8. Sheffield may return to roster tonight
9. More Ford workers to lose their jobs soon
10. Where is the outrage over DPS?

```

function      function      function      function
({recommendLink}, ({newpostLink}, ({replylink}, ({reportAbuseLink},
recommendLink) { newpostLink) { replylink) { return reportAbuseLink) {
return        return        T.processArg(replyliireturn
T.processArg(recom T.processArg(newpcexpr); } T.processArg(reportAbuseLink,
expr); }      expr); }      expr); }

```

```

function ({staffMark}, staffMark) { return T.processArg(staffMark, expr); }
function ({authorIcon}, authorIcon) { return T.processArg(authorIcon, expr); }
function ({authorHandle}, authorHandle) { return T.processArg(authorHandle, expr); } wrote:

```

```

function ({commentBody}, commentBody) { return T.processArg(commentBody,
expr); }
function ({commentTimestamp}, commentTimestamp) { return T.processArg(commentTimestamp,
expr); }

```

```

function      function      function      function
({recommendLink}, ({newpostLink}, ({replylink}, ({reportAbuseLink},
recommendLink) { newpostLink) { replylink) { return reportAbuseLink) {
return        return        T.processArg(replyliireturn
T.processArg(recom T.processArg(newpcexpr); } T.processArg(reportAbuseLink,
expr); }      expr); }      expr); }

```

```

function ({staffMark}, staffMark) { return T.processArg(staffMark, expr); }
function ({authorIcon}, authorIcon) { return T.processArg(authorIcon, expr); }
function ({authorHandle}, authorHandle) { return T.processArg(authorHandle, expr); } wrote:

```

```

function ({commentBody}, commentBody) { return T.processArg(commentBody,
expr); }
function ({commentTimestamp}, commentTimestamp) { return T.processArg(commentTimestamp,
expr); }

```

```

function      function      function      function
({recommendLink}, ({newpostLink}, ({replylink}, ({reportAbuseLink},
recommendLink) { newpostLink) { replylink) { return reportAbuseLink) {
return        return        T.processArg(replyliireturn
T.processArg(recom T.processArg(newpcexpr); } T.processArg(reportAbuseLink,
expr); }      expr); }      expr); }

```

1 2 3 4 5 >> Last

FULL PAGE VIEW See more comments per page and quote other replies

You must be logged in to leave a comment. [Login](#) | [Register](#)

1000 characters left

Submit

INSIDE FREEP.COM



TEXT MESSAGE SCANDAL
Kilpatrick: A mayor in crisis
 Mayor Kwame Kilpatrick stands accused of perjury, conspiracy, obstruction of justice and misconduct.



HUNGRY? FEAST ON THIS
Metro Detroit's best sandwiches
 Check out our mouth-watering photo guide to see what's good in the Detroit area between two slices.



PANORAMIC VIEW
360 degrees of Obama rally
 Check out this freep.com exclusive -- a panoramic view of Sen. Barack Obama's rally at the Joe Louis Arena.



PHOTO GALLERIES
Relive the magic of Wings' win
 Check out our dozens of photo galleries from the Detroit Red Wings Stanley Cup championship season.



ECONOMIC STIMULUS
When will you get your rebate?
 Check out our complete guide to your tax rebate — including when to expect to see it in your bank account.

SITE INDEX

Home	Local	Nation/World	Sports	Entertainment	Autos/Business	Life	Opinion	Obituaries
Photos	Detroit	Top stories	Lions	Search for	Auto news	Travel	Editorials	Death notices
Videos	Wayne	Lotteries	Pistons	events	Business news	USA Today	Blogs	
Add your photos	Oakland	Election 2008	Red Wings	Things to do	Markets	Travel	Cartoons	Extras
Lottery	Macomb	Nation/World	Tigers	Celebrities	Auto reviews	Shopping	Letters to the	Photos
Print edition	Metro	Business	U-M Wolverines	Movies	Technology	Relationships	Editor	Videos
Contact us	Michigan		MSU Spartans	Music	Detroit Auto	Food	Columnists	Databases
Frequently	Election 2008		High School	TV/Radio	Show	Pets	Forums	Digital Free
Asked Questions	Driving & traffic		Sports	Casinos		Health		Press
Help	School closings		Scores	Theater/Arts		Columnists		Forums
	Columnists		Columnists	Dining		Technology		Lottery
			Shock	Video games		Twist		Comics
			Outdoors	Metromix.com		Motor City Moms		Scores
			Olympics sports	Photos				Contests
			Golf					
			Auto racing					
			Detroit Marathon					



Partners: [Jobs: CareerBuilder.com](#) [Cars: Cars.com](#) [Apartments: Apartments.com](#) [Shopping: ShopLocal.com](#)

[Home](#) | [Local](#) | [Nation/World](#) | [Sports](#) | [Entertainment](#) | [Autos/Business](#) | [Life](#) | [Travel](#) | [Opinion](#) | [Obituaries](#) | [Extras](#) | [Site Map](#)

[Contact Us](#) | [Subscribe](#)

Copyright ©2008 ...

Use of this site signifies your agreement to the [Terms of Service](#) and [Privacy Policy](#) , updated March 2007.